



AGENDA

REGULAR MEETING OF THE BOARD OF DIRECTORS

Tuesday, August 3, 2021

6:00 PM

IN AN EFFORT TO PREVENT THE SPREAD OF COVID-19 (CORONAVIRUS), AND IN ACCORDANCE WITH THE GOVERNOR'S EXECUTIVE ORDER N-29-20, THERE WILL BE NO PUBLIC LOCATION FOR ATTENDING THIS BOARD MEETING IN PERSON. MEMBERS OF THE PUBLIC MAY JOIN THE MEETING BY FOLLOWING THE INSTRUCTIONS BELOW:

Meeting Information

Meeting link: <https://sangorgoniomemorialhospital-ajd.my.webex.com/sangorgoniomemorialhospital-ajd.my/j.php?MTID=ma694659ba66e3d6a8658ef9f78eece4>

Meeting number: 182 660 3201

Password: 1234

More ways to join

Join by video system

Dial [1826603201@webex.com](tel:1826603201)

You can also dial 173.243.2.68 and enter your meeting number.

Join by phone

+1-510-338-9438 USA Toll

Access code: 182 660 3201

Password: 1234

Emergency phone number if WebEx tech difficulties

951-846-2846

code: 3376#

THE TELEPHONES OF ALL MEMBERS OF THE PUBLIC LISTENING IN ON THIS MEETING MUST BE "MUTED".

In compliance with the Americans with Disabilities Act, if you need special assistance to participate in this meeting, please contact the Administration Office at (951) 769-2160. **Notification 48 hours prior to the meeting** will enable the Healthcare District to make reasonable arrangements to ensure accessibility to this meeting. [28 CFR 35.02-35.104 ADA Title II].

TAB

I. Call to Order

D. Tankersley, Chair

II. Public Comment

Members of the public who wish to comment on any item on the agenda may speak during public comment or submit comments by emailing publiccomment@sgmh.org on or before 1:00 PM on Tuesday, August 3, 2021, which will become part of the board meeting record.

A five-minute limitation shall apply to each member of the public who wishes to address the Healthcare District Board of Directors on any matter under the subject jurisdiction of the Board. A thirty-minute time limit is placed on this section. No member of the public shall be permitted to “share” his/her five minutes with any other member of the public. (Usually, any items received under this heading are referred to staff for future study, research, completion and/or future Board Action.) (PLEASE STATE YOUR NAME AND ADDRESS FOR THE RECORD.)

On behalf of the Healthcare District Board of Directors, we want you to know that the Board acknowledges the comments or concerns that you direct to this Board. While the Board may wish to occasionally respond immediately to questions or comments if appropriate, they often will instruct the Hospital CEO, or other Hospital Executive personnel, to do further research and report back to the Board prior to responding to any issues raised. If you have specific questions, you will receive a response either at the meeting or shortly thereafter. The Board wants to ensure that it is fully informed before responding, and so if your questions are not addressed during the meeting, this does not indicate a lack of interest on the Board’s part; a response will be forthcoming.

NOTE: ALL MEMBERS OF THE SAN GORGONIO MEMORIAL HOSPITAL BOARD OF DIRECTORS ARE INVITED PARTICIPANTS AND MAY ADDRESS THE SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT BOARD OF DIRECTORS AT ANY TIME DURING THIS MEETING.

TAB

OLD BUSINESS

- | | | | |
|------|--|-----|---|
| III. | * Proposed Action - Approve Minutes
<ul style="list-style-type: none"> • July 6, 2021 regular meeting | All | A |
|------|--|-----|---|

NEW BUSINESS

- | | | | |
|-------|--|---------------|------------|
| IV. | Healthcare District Board Chair monthly report | D. Tankersley | verbal |
| V. | * Proposed Action - Approve June 2021 Financial report
<ul style="list-style-type: none"> ▪ ROLL CALL • Informational: Measure A Funds Report – June 2021 | M. Kammer | B

C |
| VI. | Quarterly Common Area Maintenance fees report | M. Kammer | D |
| VII. | * Proposed Action – Approve Resolution No. 2021-02
(directing Riverside County, California, to levy a tax to pay the principal of and interest on the District’s General Obligation Bonds for Fiscal Year 2021/2022 - Measure A)
<ul style="list-style-type: none"> ▪ ROLL CALL | M. Kammer | E |
| VIII. | * Proposed Action – Approve the direct purchase of telemetry patient monitors for the emergency department
(approval recommended by Hospital Board 8/3/2021)
<ul style="list-style-type: none"> ▪ ROLL CALL | S. Barron | F |

IX. General Information

***** ITEMS FOR DISCUSSION/APPROVAL IN CLOSED SESSION**

D. Tankersley

- Proposed Action – Approve Medical Staff Credentialing
(Health & Safety Code §32155; and Evidence Code §1157)

X. **ADJOURN TO CLOSED SESSION**

RECONVENE TO OPEN SESSION

***** REPORT ON ACTIONS TAKEN DURING CLOSED SESSION**

D. Tankersley

XI. Future Agenda Items

XII. Adjournment

D. Tankersley

***Action Required**

In accordance with The Brown Act, *Section 54957.5*, all public records relating to an agenda item on this agenda are available for public inspection at the time the document is distributed to all, or a majority of all, members of the Board. Such records shall be available at the Healthcare District Administration office located at 600 N. Highland Springs Avenue, Banning, CA 92220 during regular business hours, Monday through Friday, 8:00 am - 4:30 pm.

I certify that on July 30, 2021 I posted a copy of the foregoing agenda near the regular meeting place of the Board of Directors of San Gorgonio Memorial Healthcare District, and on the San Gorgonio Memorial Hospital website, said time being at least 72 hours in advance of the regular meeting of the Board of Directors
(*Government Code Section 54954.2*).

Executed at Banning, California on July 30, 2021



Ariel Whitley, Executive Assistant

TAB A

REGULAR MEETING OF THE
SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT
BOARD OF DIRECTORS

July 6, 2021

The regular meeting of the Board of Directors of the San Gorgonio Memorial Healthcare District was held on Tuesday, July 6, 2021. In an effort to prevent the spread of COVID-19 (coronavirus), and in accordance with the Governor’s Executive Order N-29-20, there was no public location for attending this board meeting in person. Board members and members of the public participated via WebEx.

Members Present: Phillip Capobianco III, Howard Katz, Joel Labha Ehren Ngo, Dennis Tankesley (Chair)

Excused Absence: None

Required Hospital: Steve Barron (CEO), Pat Brown (CNO/COO), Daniel Heckathorne (CFO), Annah Karam (CHRO), Karan Singh, MD (CMO), Margaret Kammer (Controller), Ariel Whitley (Executive Assistant), Gary Hicks (G.L. Financial)

AGENDA ITEM	DISCUSSION	ACTION / FOLLOW-UP
Call To Order	Chair, Dennis Tankersley, called the meeting to order at 6:06 pm.	
Public Comment	Members of the public who wished to comment on any item on the agenda were encouraged to submit comments by emailing publiccomment@sgmh.org prior to this meeting. No public comment emails were received.	
OLD BUSINESS		
Proposed Action - Approve Minutes June 1, 2021 regular meeting	Chair Tankersley asked for any changes or corrections to the minutes of the June 1, 2021 regular meeting. It was noted that Chair Tankersley was absent during the June 1 meeting. Therefore, Vice Chair, Ngo, asked for changes or corrections to the minutes of the May 4, 2021 regular meeting. Also, Vice Chair Ngo, noted that a copy of the Measure A funds and expenditures – April 2021 were included on the board tablets. This will be corrected prior to the minutes being finalized and posted on the Hospital’s website.	The minutes of the June 1, 2021 regular meeting minutes will stand correct as presented with the change of noting Chair Tankersley’s absence and acknowledging Ehren Ngo as Vice Chair.
NEW BUSINESS		

AGENDA ITEM	DISCUSSION	ACTION / FOLLOW-UP												
Healthcare District Board Chair Monthly report	No report was given.													
Proposed Action – Approve the May 2021 Financial Report	<p>Margaret Kammer reviewed the May 2021 Finance Report as included on the board tablets.</p> <p>BOARD MEMBER ROLL CALL:</p> <table border="1" data-bbox="407 569 1214 684"> <tr> <td>Capobianco</td> <td>Yes</td> <td>Katz</td> <td>Yes</td> </tr> <tr> <td>Labha</td> <td>Yes</td> <td>Ngo</td> <td>Yes</td> </tr> <tr> <td>Tankersley</td> <td>Yes</td> <td colspan="2">Motion carried.</td> </tr> </table>	Capobianco	Yes	Katz	Yes	Labha	Yes	Ngo	Yes	Tankersley	Yes	Motion carried.		M.S.C., (Katz/Ngo), the SGMHD Board of Directors approved the May 2021 Financial report as presented.
Capobianco	Yes	Katz	Yes											
Labha	Yes	Ngo	Yes											
Tankersley	Yes	Motion carried.												
<ul style="list-style-type: none"> Informational - Measure A expenditures – May 2021 	Chair Tankersley noted that a copy of the Measure A funds and expenditures – May 2021 were included on the board tablets.													
Proposed Action – Approve 2021/2022 Measure D Tax Rate Increase	<p>Chair Tankersley explained that when Measure D was extended, the language written into the Measure included that the annual tax rate would be adjusted each year based on the Consumer Price Index (CPI). He noted that we use the San Bernardino/Riverside Counties index. The new tax rate for FY2021-2022 will be \$60.52 per APN for all properties located within the Healthcare District’s area.</p> <p>BOARD MEMBER ROLL CALL:</p> <table border="1" data-bbox="407 1262 1214 1377"> <tr> <td>Capobianco</td> <td>Yes</td> <td>Katz</td> <td>Yes</td> </tr> <tr> <td>Labha</td> <td>Yes</td> <td>Ngo</td> <td>Yes</td> </tr> <tr> <td>Tankersley</td> <td>Yes</td> <td colspan="2">Motion carried.</td> </tr> </table>	Capobianco	Yes	Katz	Yes	Labha	Yes	Ngo	Yes	Tankersley	Yes	Motion carried.		M.S.C., (Tankersley/Labha), the SGMHD Board of Directors approved the 2021/2022 Measure D Tax Rate of \$60.52 per Assessor’s Parcel Number as presented.
Capobianco	Yes	Katz	Yes											
Labha	Yes	Ngo	Yes											
Tankersley	Yes	Motion carried.												
Proposed Action - Approve FY 2022 Operating Budget and FY 2022 Capital Budget	<p>Dan Heckathorne reviewed the Healthcare District & Hospital FY2022 Operating budget and the FY2022 Capital budget. There were no questions.</p> <p>It was noted that the Hospital Board Finance Committee and the Hospital Board of Directors recommend approval of the FY2022 Operating budget and the FY2022 Capital budget as presented.</p> <p>BOARD MEMBER ROLL CALL:</p> <table border="1" data-bbox="407 1808 1214 1923"> <tr> <td>Capobianco</td> <td>Yes</td> <td>Katz</td> <td>Yes</td> </tr> <tr> <td>Labha</td> <td>Yes</td> <td>Ngo</td> <td>Yes</td> </tr> <tr> <td>Tankersley</td> <td>Yes</td> <td colspan="2">Motion carried.</td> </tr> </table>	Capobianco	Yes	Katz	Yes	Labha	Yes	Ngo	Yes	Tankersley	Yes	Motion carried.		M.S.C., (Ngo/Katz), the SGMHD Board of Directors approved the Healthcare District & Hospital FY2022 Operating budget and FY2022 Capital budget as presented.
Capobianco	Yes	Katz	Yes											
Labha	Yes	Ngo	Yes											
Tankersley	Yes	Motion carried.												

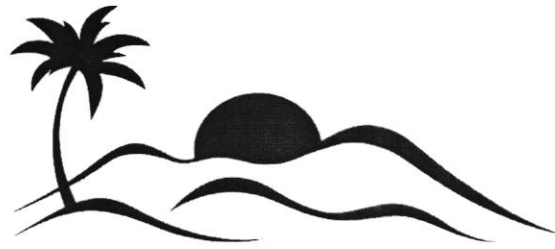
AGENDA ITEM	DISCUSSION	ACTION / FOLLOW-UP												
<p>Review of analysis of proposals from CliffordMoss/FM3 Research and Tramutola/True North Research</p> <p>Proposed Action – Delegate authority to Dennis Tankersley to authorize and execute the agreement of the selected Campaign Consultant and Polling Firm.</p>	<p>Gary Hicks from G.L. Financial reviewed an analysis of proposals from Clifford Moss and FM3 Research as well as Tramutola and True North Research.</p> <p>The SGMHD Board of Directors selected Clifford Moss and FM3 Research as their Campaign Consultant and Polling Firm.</p> <p>BOARD MEMBER ROLL CALL:</p> <table border="1" data-bbox="407 604 1214 720"> <tr> <td>Capobianco</td> <td>Yes</td> <td>Katz</td> <td>Yes</td> </tr> <tr> <td>Labha</td> <td>Yes</td> <td>Ngo</td> <td>Yes</td> </tr> <tr> <td>Tankersley</td> <td>Yes</td> <td colspan="2">Motion carried.</td> </tr> </table>	Capobianco	Yes	Katz	Yes	Labha	Yes	Ngo	Yes	Tankersley	Yes	Motion carried.		<p>M.S.C., (Tankersley/Katz), the SGMHD Board of Directors voted to select CliffordMoss and FM3 Research as their campaign consultant and polling firm and to delegate authority to Dennis Tankersley to authorize and execute the agreement of the selected Campaign Consultant and Polling Firm.</p>
Capobianco	Yes	Katz	Yes											
Labha	Yes	Ngo	Yes											
Tankersley	Yes	Motion carried.												
<p>Proposed Action – Approve Agreement Among Taxing Entities</p>	<p>Steve Barron and Dennis Tankersley briefly reviewed the Agreement Among Taxing Entities as included on the board tablets.</p> <p>BOARD MEMBER ROLL CALL:</p> <table border="1" data-bbox="407 1192 1214 1308"> <tr> <td>Capobianco</td> <td>Yes</td> <td>Katz</td> <td>Yes</td> </tr> <tr> <td>Labha</td> <td>Yes</td> <td>Ngo</td> <td>Yes</td> </tr> <tr> <td>Tankersley</td> <td>Yes</td> <td colspan="2">Motion carried.</td> </tr> </table>	Capobianco	Yes	Katz	Yes	Labha	Yes	Ngo	Yes	Tankersley	Yes	Motion carried.		<p>M.S.C., (Tankersley/Katz) the SGMHD Board of Directors approved the Agreement Among Taxing Entities.</p>
Capobianco	Yes	Katz	Yes											
Labha	Yes	Ngo	Yes											
Tankersley	Yes	Motion carried.												
<p>Board Education Options</p>	<p>Vice Chair, Ehren Ngo reviewed the Board Education 2021-22 analysis. He reviewed and compared two options, Best on Board and HomeTown Health.</p> <p>Ehren recommended moving forward with Best on Board and requiring the Corporate and District Board members to complete the courses as outlined in the analysis.</p>													
<p>General Information</p>	<p>None</p>													
<p>Adjourn to Closed Session</p>	<p>Chair Tankersley, reported the items to be reviewed and discussed and/or acted upon during Closed Session will be:</p> <ul style="list-style-type: none"> ➤ Proposed Action – Approve Medical Staff Credentialing 													

AGENDA ITEM	DISCUSSION	ACTION / FOLLOW-UP
	The meeting adjourned to Closed Session at 6:54 pm.	
Reconvene to Open Session	<p>The meeting reconvened to Open Session at 6:57 pm.</p> <p>At the request of Chair, Tankersley, Ariel Whitley reported on the actions taken/ information received during closed session as follows:</p> <ul style="list-style-type: none"> ➤ Approved Medical Staff Credentialing 	
Future Agenda Items	<ul style="list-style-type: none"> • Board Education Options on Hospital Board Agenda for Approval 	
Adjournment	The meeting was adjourned at 6:58 pm.	

In accordance with The Brown Act, *Section 54957.5*, all reports and handouts discussed during this Open Session meeting are public records and are available for public inspection. These reports and/or handouts are available for review at the Healthcare District Administration office located at 600 N. Highland Springs Avenue, Banning, CA 92220 during regular business hours, Monday through Friday, 8:00 am - 4:30 pm.

Minutes respectfully submitted by Ariel Whitley, Executive Assistant

TAB B



SAN GORGONIO
MEMORIAL HEALTHCARE
DISTRICT

June 2021 Unaudited Financial Report

FY 2021

Presented by:

M. Kammer

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**SAN GORGONIO MEMORIAL DISTRICT
BANNING, CALIFORNIA**

6/30/21

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FY 2021

	ACT CUR 06/30/21	BUD CUR 06/30/21	PRIOR YR 06/30/20	ACT YTD 06/30/21	BUD YTD 06/30/21	Prior YTD 06/30/20
Gross Patient Revenue						
Inpatient Routine Revenue	\$0	\$0	\$0	\$0	\$0	\$0
Inpatient Ancillary Revenue	0	0	0	0	0	0
Outpatient Revenue	0	0	0	0	0	0
Long Term Care Revenue	0	0	0	0	0	0
Home Health Revenue	0	0	0	0	0	0
Total Gross Patient Revenue	0	0	0	0	0	0
Discounts and Allowances						
Discounts and Allowances	0	0	0	0	0	0
Bad Debt Expense (Governmental Provi	0	0	0	0	0	0
Prior Year Settlements	0	0	0	0	0	0
Charity Care	0	0	0	0	0	0
Total Deductions From Revenue	0	0	0	0	0	0
Net Patient Revenue	0	0	0	0	0	0
Other Operating Revenue						
Other Operating Revenue	\$0	\$0	\$2,765	0	0	43,850
Clinic Revenues	\$0	\$17,500	(\$21,816)	64,145	210,000	156,518
Tax Subsidies Measure D	\$188,750	\$208,333	\$188,750	2,265,000	2,500,000	2,393,627
Tax Subsidies Advelorum	\$113,740	\$120,833	\$112,500	1,364,880	1,450,000	1,368,731
Other Non-Operating Revenue - Grants	\$149,804	\$16,667	\$23	149,804	200,000	108,763
	452,294	363,333	282,223	3,843,829	4,360,000	4,071,489
EXPENSES						
Salaries and Wages	\$0	\$0	\$0	0	0	0
Fringe Benefits	\$0	\$0	\$0	0	0	0
Contract Labor	\$0	\$0	\$0	0	0	0
Physicians Fees	\$0	\$0	\$0	215,827	0	8,800
Purchased Services	\$35,325	\$35,433	\$34,258	292,995	425,200	421,231
Supply Expense	\$0	\$0	\$0	0	0	554
Utilities	(\$189)	\$1,917	\$0	24,106	23,000	19,940
Repairs and Maintenance	\$10,469	\$0	\$10,283	89,550	0	91,368
Insurance Expense	\$0	\$0	\$0	19	0	0
All Other Operating Expenses	\$0	\$9,599	\$23,741	1,209	115,191	74,158
IGT Expense	\$0	\$0	\$0	0	0	0
Leases and Rentals	\$0	\$0	\$0	0	0	0
Clinic Expenses	\$0	\$60,400	\$73,464	0	724,797	806,164
	45,605	107,349	141,745	623,706	1,288,188	1,422,215
EBIDA	406,689	255,984	140,478	3,220,123	3,071,812	2,649,274
Depreciation						
Depreciation	\$494,658	\$483,333	\$558,911	5,935,898	5,800,000	6,077,964
Interest Expense (Non-Governmental Pr						
Interest Expense (Non-Governmental Pr	\$383,833	\$465,290	\$387,548	4,588,608	5,583,480	4,675,287
	878,491	948,623	946,459	10,524,506	11,383,480	10,753,251
Contributions						
Contributions	\$3,045	\$16,667	\$168,652	143,246	200,000	331,846
Tax Subsidies for GO Bonds - M-A						
Tax Subsidies for GO Bonds - M-A	\$597,442	\$666,667	\$598,629	7,766,742	8,000,000	7,666,352
Total Non Operating Revenue/(Expens	600,487	683,333	767,281	7,909,988	8,200,000	7,998,198
NET INCOME	\$128,685	(\$9,306)	(\$78,864)	\$605,605	(\$111,668)	(\$105,779)

Balance Sheet - Assets

**SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT
BANNING, CALIFORNIA**

6/30/21

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	Current Month 06/30/2021	Prior Month 05/30/2021	ASSETS Positive/ (Negative) Variance	Percentage Variance	Prior Year 06/30/2020
					\$12,264,322
Current Assets -DISTRICT ONLY					
Cash and Cash Equivalents	\$748,291	\$3,676,900	(\$2,928,609)	-79.65%	\$3,500,626
Gross Patient Accounts Receivable	\$514,806	\$514,806	\$0	0.00%	\$0
Less: Bad Debt and Allowance Reserve	(\$428,743)	(\$428,743)	\$0	0.00%	\$0
Net Patient Accounts Receivable	\$86,063	\$86,063	\$0	0.00%	\$0
Interest Receivable	\$542,747	\$2,684,204	(\$2,141,457)	-79.78%	\$1,154,437
Other Receivables	\$0	\$0	\$0	0.00%	\$0
Inventories	\$0	\$0	\$0	0.00%	\$0
Prepaid Expenses	\$116,700	\$116,700	\$0	0.00%	\$72,875
Due From Third Party Payers	\$0	\$0	\$0	0.00%	\$0
Due From Affiliates/Related Organization	\$0	\$0	\$0	0.00%	\$0
Other Current Assets	\$0	\$0	\$0	0.00%	\$0
Total Current Assets	1,493,801	6,563,867	(5,070,066)	-77.24%	4,727,938
Assets Whose Use is Limited					
Cash			\$0	0.00%	
Investments	\$12,193,105	\$9,892,553	\$2,300,552	23.26%	\$9,387,717
Bond Reserve/Debt Retirement Fund	\$0	\$0	\$0	0.00%	\$0
Trustee Held Funds	\$0	\$0	\$0	0.00%	\$0
Funded Depreciation	\$0	\$0	\$0	0.00%	\$0
Board Designated Funds	\$0	\$0	\$0	0.00%	\$0
Other Limited Use Assets	\$0	\$0	\$0	0.00%	\$0
	0	0	0	0.00%	
Total Limited Use Assets	12,193,105	9,892,553	2,300,552	23.26%	9,387,717
Property, Plant, and Equipment					
Land and Land Improvements	\$4,828,182	\$4,828,182	\$0	0.00%	\$6,686,845
Building and Building Improvements	\$129,257,409	\$129,257,409	\$0	0.00%	\$127,399,218
Equipment	\$26,562,627	\$26,552,668	\$9,959	0.04%	\$26,360,626
Construction In Progress	\$229,244	\$229,244	\$0	0.00%	\$8,391,329
Capitalized Interest	\$0	\$0	\$0	0.00%	\$0
Gross Property, Plant, and Equipment	\$160,937,503	\$160,937,503	\$0	0.00%	\$168,838,018
Less: Accumulated Depreciation	(\$83,087,287)	(\$82,592,629)	(\$494,658)	0.60%	(\$77,159,178)
Net Property, Plant, and Equipment	77,850,216	78,344,874	(494,658)	-0.63%	91,678,839
Other Assets					
Unamortized Loan Costs	\$728,520	\$731,109	(\$2,589)	-0.35%	\$1,149,675
Assets Held for Future Use	\$0	\$0	\$0	0.00%	\$0
Investments in Subsidiary/Affiliated Org.	\$16,860,221	\$13,538,008	\$3,322,213	24.54%	\$12,849,427
Other	\$0	\$0	\$0	0.00%	\$0
Total Other Assets	17,588,741	14,269,117	3,319,624	23.26%	14,299,102
TOTAL UNRESTRICTED ASSETS	109,125,863	109,070,411	55,452	0.05%	120,093,596
Restricted Assets	0	0	0	0.00%	\$0
TOTAL ASSETS	109,125,863	109,070,411	55,452	0.05%	\$120,093,596

Balance Sheet - Liabilities and Net Assets
SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT
BANNING, CALIFORNIA

6/30/21

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	Cur Month 06/30/2021	Cur Month 05/30/2021	Positive/ (Negative) Variance	Percentage Variance	Prior Year 06/30/2020
Current Liabilities					
Accounts Payable	\$281,336	\$79,136	\$202,200	255.51%	\$332,738
Notes and Loans Payable	\$0	\$0	\$0	0.00%	\$0
Accounts Payable- Construction	\$0	\$0	\$0	0.00%	\$0
Accrued Payroll Taxes	\$0	\$0	\$0	0.00%	\$0
Accrued Benefits	\$0	\$0	\$0	0.00%	\$0
Accrued Pension Expense (Current Portion)	\$0	\$0	\$0	0.00%	\$0
Other Accrued Expenses	\$0	\$0	\$0	0.00%	\$0
Accrued GO Bond Interest Payable	\$2,484,778	\$1,694,328	\$790,450	46.65%	\$2,020,229
Property Tax Payable	\$0	\$0	\$0	0.00%	\$0
Due to Third Party Payers	\$0	\$0	\$0	0.00%	\$0
Advances From Third Party Payers	\$0	\$0	\$0	0.00%	\$0
Current Portion of LTD (Bonds/Mortgages)	\$2,335,000	\$2,335,000	\$0	0.00%	\$2,335,000
Current Portion of LTD (Leases)	\$0	\$0	\$0	0.00%	\$0
Other Current Liabilities	\$0	\$0	\$0	0.00%	\$0
Total Current Liabilities	5,101,114	4,108,464	(992,650)	-24.16%	4,687,967
Long Term Debt					
Bonds/Mortgages Payable	\$105,677,009	\$106,018,724	(\$341,715)	-0.32%	\$108,213,822
Revenue Bond Payable	\$315,000	\$315,000	\$0	0.00%	\$0
Current Portion	\$0	\$0	\$0	0.00%	\$0
Total Long Term Debt	105,992,009	106,333,724	(341,715)	-0.32%	108,213,822
Other Long Term Liabilities					
Deferred Revenue	\$0	\$0	\$0	0.00%	\$0
Accrued Pension Expense (Net of Currer	\$0	\$0	\$0	0.00%	\$0
Other	\$0	\$0	\$0	0.00%	\$0
Total Other Long Term Liabilities	0	0	0	0.00%	0
TOTAL LIABILITIES	111,093,123	110,442,188	(650,935)	-0.59%	112,901,790
Net Assets:					
Unrestricted Fund Balance	(\$1,260,109)	(\$1,260,109)	\$0	0.00%	\$7,297,586
Temporarily Restricted Fund Balance	\$0	\$0	\$0	0.00%	\$0
Restricted Fund Balance	\$0	\$0	\$0	0.00%	\$0
Net Revenue/(Expenses)	(707,151)	(111,668)	(595,483)	533.26%	(105,779)
TOTAL NET ASSETS	(1,967,260)	(1,371,777)	595,483	-43.41%	7,191,807
TOTAL LIABILITIES AND NET ASSETS	\$109,125,863	\$109,070,411	(\$55,452)	-0.05%	\$120,093,596
	\$0.00	\$0.00			\$0.00

TAB C

San Geronio Memorial Healthcare District

Measure A analysis of Project Funds Paid by General Category

6/30/2021

		Measure A	Current Month-Measure A	District Funds
		<u>Project-to-Date</u>	<u>06/30/2021 UPDATE</u>	<u>06/30/2021 UPDATE</u>
Computer Equipment	\$	5,311,028	\$ -	
Radiology Equipment	\$	1,526,641	\$ -	
Legal/Regulatory/Bonds	\$	3,143,910	\$ -	
Architectural (HDR)-ALL PHASE 1 PROJ	\$	11,756,851	\$ -	
Construction Management-ALL PHASE 1	\$	12,875,601	\$ -	
Contractors 1-A (HELIPAD/COOLING TOW	\$	7,814,103	\$ -	
Other	\$	3,021,460	\$ -	
Contractors 1-B (CENTRAL PLANT)	\$	20,800,201	\$ -	
Contractors 1-C (ED/ICU)	\$	28,157,355	\$ -	
Contractors 1-E Dietary Remodel	\$	5,225,946	\$ -	
Contractors 1-Medley Project	\$	4,796,620	\$ -	
Previous Expenditures for Measure A-Phase 1	\$	104,429,717	\$ -	
Contractors, Architect, Mgmt - 2-A Patient Facility prior to	\$	7,015,575		
Expenditures prior to 9/01/14 all phases	\$	<u>111,445,293</u>		
Project expenditures using District Funds				
TCU Conversion 0001		\$0.00	\$0.00	\$ 108,612
Medical Records Conversion 0004		\$0.00	\$0.00	\$ 13,618
Pharmacy Conversion 0005		\$0.00	\$0.00	\$ 50,447
CIP Patient Care Facility-0008		\$0.00	\$0.00	\$ 2,100
Project Expenditures using Measure A funds				
TCU Conversion 0001	\$	539,852.53	\$0.00	
Medical Records Conversion 0004		\$0.00	\$0.00	
Pharmacy Conversion 0005		\$0.00	\$0.00	
CIP Patient Care Facility-0008		\$1,338,416.28	\$8,880.00	\$0.00
OR Electrical Conversion		\$0.00	\$0.00	\$39,751.00
Other Construction Costs		\$150,247.92	\$0.00	
Other Non-Construction Costs		\$193,576.42	\$0.00	\$5,955.22
Total Expenditures	\$	113,667,386	\$ 8,880	\$ 220,483

Measure A Project General Obligation Funds
Statement of Funds Flows

PROCEEDS SUMMARY:	
Initial Project Fund transfer from sale of General Obligation Bonds 2006 A to FSA	25,200,349
Initial Project Fund Transfer from sale of General Obligation Bonds 2006 B (08/08/	24,876,964.91
Initial Project Fund from sale of General Obligation Bonds 2006 C (08/14/2009)	57,800,000
Planholder Checks project to date and refunds for overpayments	24,072
HDR Returned payments	139,979
Initial Proceeds	108,041,365
Investment Income	
FSA Inc. (Series 2006 A)	1,762,060
BB&T GIC (Series 2008 B)	1,461,176
Bank of Hemet Series A	1,001
City National Money Market	81
GE Capital (Series 2009 C)	2,638,823
Security Bank Money Market	39,009
Interest Income SUBTOTAL	5,902,151
Total Proceeds Available for Measure A:	\$ 113,943,516

Projected Interest by end of Project>	5,912,351
Total Projected Proceeds Available for Measure A:	\$ 113,953,716

FUND FLOWS:		
Total Measure A Funds Initial Proceeds (from above)		108,041,364.81
Add:	<u>Rate</u>	<u>Interest Income</u>
FSA Inc. (Series 2006 A), FY 07	5.27%	1,030,536.43
FSA Inc. (Series 2006 A), FY 08	5.27%	635,706.73
FSA Inc. (Series 2006 A), FY 09	5.27%	95,817.32
BB&T GIC (Series 2008 B) FY 09	4.94%	680,384
BB&T GIC (Series 2008 B) FY 10	4.94%	648,151
BB&T GIC (Series 2008 B) FY 11	4.94%	132,640
GE Capital (Series 2009 C) FY 10	1.75%	688,722
GE Capital (Series 2009 C) FY 11	1.75%	956,529
GE Capital (Series 2009 C) FY 12	1.75%	591,104.24
GE Capital (Series 2009 C) FY 13	1.75%	293,402.39
GE Capital (Series 2009 C) FY 14	1.75%	109,065.59
Bank of Hemet Series A		1,001
City National Money Market		81
Security Bank Construction funds		1,126
Security Bank Construction Money Market		37,883
Total Interest Income earned	\$	5,902,151
Project Expenditures (from above)	\$	113,667,386
Total Consolidated Funds available:	\$	276,130.07
	spent to date	100%

MEASURE A BALANCES:		
	Balances as of 06/30/2021	
Bank of Hemet Series A	4310	-
Security Bank of California Construction Ft	1812	5,990
Security Bank of California Money Market	2509	270,140
Total Balances	\$	276,130
	VARIANCE	\$ (0.00)

TAB D

Update on Medical Office Building Common Area Maintenance Fees Billings and Payments

Billings From

1/1/2011 Thru

6/30/2021

SUMMARY

		<u>TOTAL BILLED</u>	<u>TOT COLLECTED</u>	<u>AMT DUE</u>	<u>Mos in arrears</u>
Building #1	San Gorgonio Investors	\$45,876.02	\$46,398.33	-\$522.31	-1
Building #2	Ahsan Qazi, MD & Jeung Yoo, MD Highland Springs Medical Building Partners	\$61,243.77	\$58,736.07	\$2,507.70	5
Building #3	Ahsan Qazi, MD & Jose Limon, Memorial Hospital Professional Building	\$59,377.96	\$59,286.04	\$91.92	0
Building #4	Rancho Paseo Medical Group	\$63,241.98	\$58,170.70	\$5,071.28	9
Building #5	Rancho Paseo Medical Group Highland Springs LLC	\$61,381.41	\$53,722.79	7658.62	16
Lots 6 & 7	Wellness Properties-Dr. Borna	\$90,803.28	\$90,780.15	\$23.13	0
TOTALS		\$381,924.42	\$367,094.08	\$14,830.34	

TAB E

**BOARD OF DIRECTORS
SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

RESOLUTION NO. 2021-02

**RESOLUTION DIRECTING RIVERSIDE COUNTY, CALIFORNIA, TO LEVY A
TAX TO PAY THE PRINCIPAL OF AND INTEREST ON THE DISTRICT'S
GENERAL OBLIGATION BONDS FOR FISCAL YEAR 2021-2022**

WHEREAS, by a resolution (the "Ballot Resolution"), adopted by the Board of Directors (the "Board") of the San Gorgonio Memorial Healthcare District (the "District") on December 6, 2005, the Board determined and declared that public interest and necessity demanded the need to raise moneys for the expansion, improvement, acquisition, construction, equipping and renovation of health facilities of the District (the "Project"), and the Board called a mailed ballot election to be held within the boundaries of the District in accordance with the California Elections Code;

WHEREAS, a special municipal election was held in the District on March 28, 2006, and thereafter canvassed pursuant to law;

WHEREAS, at such election there was submitted to and approved by the requisite two-thirds (2/3) vote of the qualified electors of the District a question as to the issuance and sale of general obligation bonds of the District for the purpose of raising money for the Project in the maximum aggregate principal amount of \$108,000,000, payable from the levy of an unlimited *ad valorem* tax against all taxable property in the District;

WHEREAS, pursuant to Chapter 4 of Division 23 (commencing with section 32300) of the California Health and Safety Code (the "Act"), the District is empowered to issue general obligation bonds;

WHEREAS, the District issued an initial series of bonds, in the aggregate principal amount of \$25,000,000, identified as the "San Gorgonio Memorial Healthcare District (Riverside County, California) General Obligation Bonds, Election of 2006, Series A (2006)" (the "Series A Bonds"), for the purpose of raising funds needed for the Project and other authorized costs on the conditions set forth in a resolution adopted by the Board on June 6, 2006;

WHEREAS, the District issued a second series of bonds, in the aggregate principal amount of \$25,000,000, identified as the "San Gorgonio Memorial Healthcare District (Riverside County, California) General Obligation Bonds, Election of 2006, Series B (2008)" (the "Series B Bonds"), for the purpose of raising funds needed for the Project and other authorized costs on the conditions set forth in a resolution adopted by the Board on July 1, 2008;

WHEREAS, the District issued a third series of bonds, in the aggregate principal amount of \$58,000,000, identified as the “San Gorgonio Memorial Healthcare District (Riverside County, California) General Obligation Bonds, Election of 2006, Series C (2009)” (the “Series C Bonds”), for the purpose of raising funds needed for the Project and other authorized costs on the conditions set forth in a resolution adopted by the Board on August 10, 2010; and

WHEREAS, the District refinanced and legally defeased the Series A Bonds with the issuance of a fourth series of bonds, in the aggregate principal amount of \$25,015,000, identified as the “San Gorgonio Memorial Healthcare District (Riverside County, California) 2013 General Obligation Refunding Bonds” (the “2013 Refunding Bonds”), to provide for the payment of the principal of and interest on the Series A Bonds to and including August 1, 2014, and to redeem, on such date, all Series A Bonds then outstanding pursuant to a resolution adopted by the Board on January 8, 2013; and

WHEREAS, the District refinanced and legally defeased the Series C Bonds with the issuance of a fifth series of bonds, in the aggregate principal amount of \$64,425,000, identified as the “San Gorgonio Memorial Healthcare District (Riverside County, California) 2014 General Obligation Refunding Bonds” (the “2014 Refunding Bonds” and with the Series B Bonds and the 2013 Refunding Bonds, the “Bonds”), to provide for the payment of the principal of and interest on the Series C Bonds to and including August 1, 2017, and to redeem, on such date, all Series C Bonds then outstanding pursuant to a resolution adopted by the Board on June 3, 2014; and

WHEREAS, the District refinanced and legally defeased the Series B Bonds with the issuance of a sixth series of bonds, in the aggregate principal amount of \$25,780,000, identified as the “San Gorgonio Memorial Healthcare District (Riverside County, California) 2015 General Obligation Refunding Bonds” (the “2015 Refunding Bonds” , to provide for the payment of the principal of and interest on the Series B Bonds to redeem, on such date, all Series B Bonds then outstanding pursuant to a resolution adopted financing with a closing date of December 8, 2015; and

WHEREAS, the District refinanced and legally defeased the Series A Bonds with the issuance of a seventh series of bonds, in the aggregate principal amount of \$20,275,000, identified as the “San Gorgonio Memorial Healthcare District (Riverside County, California) 2020 General Obligation Refunding Bonds” (the “2020 Refunding Bonds” , to provide for the payment of the principal of and interest on the Series A Bonds to redeem, on such date, all Series B Bonds then outstanding pursuant to a resolution adopted financing with a closing date of September 9, 2020; and

WHEREAS, pursuant to the Act, the District is authorized to direct Riverside County, California, in which the jurisdiction of the District resides (the “County”), to levy an unlimited *ad valorem* tax on all taxable property within the District for the payment of the principal of and interest on the Bonds;

NOW, THEREFORE, THE BOARD OF DIRECTORS OF SAN GORGONIO MEMORIAL HEALTHCARE DISTRICT DOES HEREBY RESOLVE, DETERMINE AND ORDER AS FOLLOWS:

Section 1. Recitals. All of the recitals herein are true and correct. To the extent that the recitals relate to findings and determinations of the Board, the Board declares such findings or determinations to be made thereby.

Section 2. Tax Levy; Tax Rate. The Board has determined that the amount needed to be raised by taxes during Fiscal Year 2021-2022 to pay the principal of and interest on the Bonds during such period is \$6,716,012 (which amount represents total debt service of \$7,366,587.50, plus a reserve equal to 25% of the debt service payments, less the debt service reserve currently held by the District of \$4,586,020.77).

The County has informed the District that, for Fiscal Year 2021-2022, the estimated value of all assessed property within the District to be used for calculating the debt service rate is \$10,785,750,261.

The County had informed the District that, for Fiscal Year 2020-2021, the assumed delinquency rate to be used for calculating the debt service rate was 2.14%.

Based upon the foregoing, the rate of taxes in the District for Fiscal Year 2021-2022, shall be \$62.806 per \$100,000 of assessed valuation (as adjusted above) for the Bonds.

The Board hereby requests and directs the County, at the time of the fixing of its general tax levy for the County's fiscal year beginning July 1, 2021, and ending June 30, 2022, to fix and levy and collect a tax at the rate specified above to meet the above debt service requirements of the Bonds.

Said tax shall be in addition to all other taxes levied for District purposes, shall be levied and collected by the County at the same time and in the same manner as other taxes of the District are levied and collected, and shall be used only for the payment of the Bonds, and the interest thereon.

Section 3. Request for Necessary County Actions. The Board of Supervisors, the treasurer, tax collector and auditor-controller, and other officials of the County are hereby requested to take and authorize such actions as may be necessary pursuant to law to provide for the levy and collection of a property tax on all taxable property within the District sufficient to provide for the payment of all principal of, redemption premium (if any), and interest on the Bonds, as the same shall become due and payable, and to transfer the tax receipts from such levy to The Bank of New York Trust Company, N.A., as paying agent for the Bonds, at the time and in the amount necessary to meet required principal and interest payments, as indicated in Exhibit A. The Chief Executive Officer or the Chief Financial Officer of the District is hereby authorized and directed to deliver certified copies of this Resolution to the clerk of the Board of Supervisors of the County, and the treasurer, tax collector and auditor of the County.

Section 4. Ratification. All actions heretofore taken by officials, employees and agents of the District with respect to the request and direction for the tax levy described herein are hereby approved, confirmed and ratified.

Section 5. General Authority. The Chair of the Board, the Vice Chair of the Board, the Chief Executive Officer and the Chief Financial Officer, and their respective designees, are each hereby authorized, empowered and directed in the name and on behalf of the District to take any and all steps, which they or any of them might deem necessary or appropriate in order to ensure that the County levies and collects the property taxes as described herein and otherwise to give effect to this Resolution.

Section 6. Effective Date. This resolution shall take effect immediately on and after its adoption.

PASSED AND ADOPTED this 3rd day of August 2021, by the following vote:

AYES:

NAYS:

ABSENT:

Dennis Tankersley, Chair, Board of Directors
San Geronio Memorial Healthcare District

ATTEST:

Secretary/Treasurer, Board of Directors
San Geronio Memorial Healthcare District

San Geronio Memorial Healthcare District

DEBT SERVICE SCHEDULE

Payment Date	Series 2014	Series 2015	Series 2020	Total
2015	\$3,939,044.38	\$0.00	\$0.00	\$3,939,044.38
2016	\$4,007,525.00	\$1,344,090.87	\$0.00	\$5,351,615.87
2017	\$4,083,075.00	\$1,288,012.50	\$0.00	\$5,371,087.50
2018	\$4,146,475.00	\$1,325,812.50	\$0.00	\$5,472,287.50
2019	\$4,215,875.00	\$1,366,612.50	\$0.00	\$5,582,487.50
2020	\$4,290,875.00	\$1,410,212.50	\$0.00	\$5,701,087.50
2021	\$4,358,625.00	\$1,451,412.50	\$1,407,532.78	\$7,217,570.28
2022	\$4,429,875.00	\$1,500,212.50	\$1,437,500.00	\$7,367,587.50
2023	\$4,504,125.00	\$1,545,212.50	\$1,478,900.00	\$7,528,237.50
2024	\$4,575,875.00	\$1,596,462.50	\$1,517,500.00	\$7,689,837.50
2025	\$4,644,875.00	\$1,648,462.50	\$1,558,300.00	\$7,851,637.50
2026	\$4,712,075.00	\$1,695,962.50	\$1,611,100.00	\$8,019,137.50
2027	\$4,779,650.00	\$1,747,762.50	\$1,650,500.00	\$8,177,912.50
2028	\$4,857,050.00	\$1,795,887.50	\$1,701,900.00	\$8,354,837.50
2029	\$4,928,175.00	\$1,850,137.50	\$1,753,200.00	\$8,531,512.50
2030	\$4,997,750.00	\$1,909,975.00	\$1,798,000.00	\$8,705,725.00
2031	\$5,070,000.00	\$1,964,825.00	\$1,844,800.00	\$8,879,625.00
2032	\$5,141,250.00	\$2,029,437.50	\$1,902,600.00	\$9,073,287.50
2033	\$5,216,000.00	\$2,083,000.00	\$1,955,800.00	\$9,254,800.00
2034	\$5,288,500.00	\$2,143,400.00	\$2,009,400.00	\$9,441,300.00
2035	\$5,363,250.00	\$2,208,800.00	\$2,068,200.00	\$9,640,250.00
2036	\$5,429,500.00	\$2,268,800.00	\$2,126,800.00	\$9,825,100.00
2037	\$5,497,000.00	\$2,333,400.00	\$0.00	\$7,830,400.00
2038	\$5,560,000.00	\$2,397,200.00	\$0.00	\$7,957,200.00
2039	\$5,628,000.00	\$0.00	\$0.00	\$5,628,000.00

San Gorgonio Memorial Healthcare District

DEBT SERVICE SCHEDULE

Payment Date	Series 2014	Series 2015	Series 2020	Total
2015	\$3,939,044.38	\$0.00	\$0.00	\$3,939,044.38
2016	\$4,007,525.00	\$1,344,090.87	\$0.00	\$5,351,615.87
2017	\$4,083,075.00	\$1,288,012.50	\$0.00	\$5,371,087.50
2018	\$4,146,475.00	\$1,325,812.50	\$0.00	\$5,472,287.50
2019	\$4,215,875.00	\$1,366,612.50	\$0.00	\$5,582,487.50
2020	\$4,290,875.00	\$1,410,212.50	\$0.00	\$5,701,087.50
2021	\$4,358,625.00	\$1,451,412.50	\$1,407,532.78	\$7,217,570.28
2022	\$4,429,875.00	\$1,500,212.50	\$1,437,500.00	\$7,367,587.50
2023	\$4,504,125.00	\$1,545,212.50	\$1,478,900.00	\$7,528,237.50
2024	\$4,575,875.00	\$1,596,462.50	\$1,517,500.00	\$7,689,837.50
2025	\$4,644,875.00	\$1,648,462.50	\$1,558,300.00	\$7,851,637.50
2026	\$4,712,075.00	\$1,695,962.50	\$1,611,100.00	\$8,019,137.50
2027	\$4,779,650.00	\$1,747,762.50	\$1,650,500.00	\$8,177,912.50
2028	\$4,857,050.00	\$1,795,887.50	\$1,701,900.00	\$8,354,837.50
2029	\$4,928,175.00	\$1,850,137.50	\$1,753,200.00	\$8,531,512.50
2030	\$4,997,750.00	\$1,909,975.00	\$1,798,000.00	\$8,705,725.00
2031	\$5,070,000.00	\$1,964,825.00	\$1,844,800.00	\$8,879,625.00
2032	\$5,141,250.00	\$2,029,437.50	\$1,902,600.00	\$9,073,287.50
2033	\$5,216,000.00	\$2,083,000.00	\$1,955,800.00	\$9,254,800.00
2034	\$5,288,500.00	\$2,143,400.00	\$2,009,400.00	\$9,441,300.00
2035	\$5,363,250.00	\$2,208,800.00	\$2,068,200.00	\$9,640,250.00
2036	\$5,429,500.00	\$2,268,800.00	\$2,126,800.00	\$9,825,100.00
2037	\$5,497,000.00	\$2,333,400.00	\$0.00	\$7,830,400.00
2038	\$5,560,000.00	\$2,397,200.00	\$0.00	\$7,957,200.00
2039	\$5,628,000.00	\$0.00	\$0.00	\$5,628,000.00

TAB F

Whitley, Ariel

From: Barron, Steven
Sent: Thursday, July 22, 2021 3:00 PM
To: Whitley, Ariel
Cc: Brown, Patricia
Subject: FW: Telemetry monitors

Include this e-mail with the request for the board. They might have the same questions.

From: DiBiasi, Susan
Sent: Thursday, July 22, 2021 2:51 PM
To: Barron, Steven <SBarron@sgmh.org>
Cc: Tankersley, Dennis <DTankersley@sgmh.org>; Brown, Patricia <PBrown@sgmh.org>
Subject: Re: Telemetry monitors

Thank you for info.

Sent from my iPhone

On Jul 22, 2021, at 12:41 PM, Barron, Steven <SBarron@sgmh.org> wrote:

You both had a few questions I am going to answe1)

- 1) Can we use the ED Monitors we are replacing in the rest of the hospital? Not really for practical reasons, but theoretically yes. They will not be connected to a server or a central, they will not transmit to the EMR. They will stand alone.
- 2) Do old monitors have any value? There are other 3rd party companies that might purchase them for parts or send them to third world countries. The value is minimal, but we will explore the opportunities.
- 3) Is Mind Ray a middleman? They own DataScope the manufacturer.
- 4) How do we know we are getting the best price? We looked at HP and GE. They were both much higher. If you look at list price we are paying around 50%. Our Group purchasing arrangement is with Premier (I believe the largest), based on our size mostly which essentially entitles us to a 38% discount. We bumped this quote up to Tier 3 which increased the discount to 50%. This is a very good deal.
- 5) Are we paying too much for the printers? I don't know, but I'm assuming the ones you found on line are Hospital grade, the same model, new, etc.. If you look at the NTI number on the top of each group you will see the additional discount we are getting which is not product specific. A percentage is applied to each department.

If you have any other questions or concerns let me know.

A GLOBAL LEADER IN PATIENT MONITORING, ANESTHESIA AND ULTRASOUND SYSTEMS

PROPOSAL FOR:
SAN GORGONIO MEMORIAL HOSPITAL

PREPARED BY:
Jennifer Dittebrandt
Jul 21, 2021



Proposal Summary

Proposal Date: Jul 21, 2021
 Proposal Number: Q-69918
 Proposal Exp. Date: Jul 31, 2021
 Sales Rep: Jennifer Dittebrandt
 Proposal For: SAN GORGONIO MEMORIAL HOSPITAL

Mindray DS USA, Inc.
 800 MacArthur Blvd.
 Mahwah, NJ 07430
 Tel: 201-995-8000
 Fax: 800.266.9624

Contact:
 Title:
 Phone:
 Email:

Total Price By Department

E.D.

Department Name	List Price	Departmental Discount	Net Price
E.D.	USD 767,999.00	USD -356,453.32	USD 411,545.68
E.D. TOTAL:			USD 411,545.68

Infrastructure

Department Name	List Price	Departmental Discount	Net Price
Infrastructure	USD 94,085.62	USD -40,004.21	USD 54,081.41
Infrastructure TOTAL:			USD 54,081.41

IT

Department Name	List Price	Departmental Discount	Net Price
IT	USD 40,566.25	USD -1,517.09	USD 39,049.16
IT TOTAL:			USD 39,049.16

TOTAL: USD 504,676.25

To:
 SAN GORGONIO MEMORIAL
 HOSPITAL
 600 NORTH HIGHLAND
 SPRINGS AVENUE
 BANNING, CA 92220-3090

Sales Representative: Jennifer Dittebrandt
Quote Number: Q-69918

Proposal Date: Jul 21, 2021

Phone: +1 7022666522
E-mail: j.ditte@mindray.com

Affiliation: PRE3

E.D.

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
1	NTI	NTI	USD 0.00	USD -18,264.54	1	USD -18,264.54
2	115-050935-00	BeneVision DMS Workstation, Mini PC	USD 3,000.00	USD 1,590.00	1	USD 1,590.00
3	0992-00-0002-04	OEM Uninterrupted power supply APCBR800	USD 186.00	USD 145.08	1	USD 145.08
4	803-040044-00	WorkStation/Tower Install & Setup w/ CABL includes programming, configuration and verification	USD 2,850.00	USD 2,700.00	1	USD 2,700.00
5	121-001453-00	BeneVision DMS Widescreen Touch Display	USD 2,975.00	USD 1,576.75	2	USD 3,153.50
6	121-001375-00	BeneVision WorkStation Server License	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
7	110-004115-00	BeneVision WorkStation Bed Licenses. Supports 4-32 beds	USD 300.00	USD 159.00	32	USD 5,088.00
8	115-050935-00	BeneVision DMS Workstation, Mini PC	USD 3,000.00	USD 1,590.00	1	USD 1,590.00
9	0992-00-0002-04	OEM Uninterrupted power supply APCBR800	USD 186.00	USD 145.08	1	USD 145.08
10	803-040044-00	WorkStation/Tower Install & Setup w/ CABL includes programming, configuration and verification	USD 2,850.00	USD 2,700.00	1	USD 2,700.00
11	121-001453-00	BeneVision DMS Widescreen Touch Display	USD 2,975.00	USD 1,576.75	2	USD 3,153.50
12	121-001375-00	BeneVision WorkStation Server License	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
13	110-004115-00	BeneVision WorkStation Bed Licenses. Supports 4-32 beds	USD 300.00	USD 159.00	32	USD 5,088.00
14	115-050935-00	BeneVision DMS Workstation, Mini PC	USD 3,000.00	USD 1,590.00	1	USD 1,590.00
15	0992-00-0002-04	OEM Uninterrupted power supply APCBR800	USD 186.00	USD 145.08	1	USD 145.08
16	803-040044-00	WorkStation/Tower Install & Setup w/ CABL includes programming, configuration and verification	USD 2,850.00	USD 2,700.00	1	USD 2,700.00
17	121-001453-00	BeneVision DMS Widescreen Touch Display	USD 2,975.00	USD 1,576.75	2	USD 3,153.50
18	121-001375-00	BeneVision WorkStation Server License	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
19	110-004115-00	BeneVision WorkStation Bed Licenses. Supports 4-32 beds	USD 300.00	USD 159.00	32	USD 5,088.00
20	803-040039-00	Device Install & Setup w/ CABL for one of the following - patient monitor, printer or display. Includes programming, configuration and verification	USD 1,271.00	USD 1,143.90	26	USD 29,741.40
21	023-001566-00	HP LaserJet Enterprise M608n Printer	USD 3,700.00	USD 1,961.00	3	USD 5,883.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
22	803-040039-00	Device Install & Setup w/ CABL for one of the following - patient monitor, printer or display. Includes programming, configuration and verification	USD 1,271.00	USD 1,143.90	3	USD 3,431.70
23	CLIN-ED-TRNG8HR	8 Hours of Clinical Education scheduled Monday through Friday	Included	Included	3	USD 0.00
24	115-050935-00	BeneVision DMS Workstation, Mini PC	USD 3,000.00	USD 1,590.00	1	USD 1,590.00
25	0992-00-0002-04	OEM Uninterrupted power supply APCBR800	USD 186.00	USD 145.08	1	USD 145.08
26	803-040044-00	WorkStation/Tower Install & Setup w/ CABL includes programming, configuration and verification	USD 2,850.00	USD 2,700.00	1	USD 2,700.00
27	121-001453-00	BeneVision DMS Widescreen Touch Display	USD 2,975.00	USD 1,576.75	2	USD 3,153.50
28	121-001375-00	BeneVision WorkStation Server License	USD 3,400.00	USD 1,802.00	1	USD 1,802.00
29	110-004115-00	BeneVision WorkStation Bed Licenses. Supports 4-32 beds	USD 300.00	USD 159.00	32	USD 5,088.00
30	121-001608-00	N15 Monitor with Early Warning Score, SepsisSight, 24 hour ECG and 2.4/5GHz wireless N15 Monitor-includes 5 year warranty, battery, 6 module slots, quick reference guide, line cord and 1 roll of paper	USD 12,905.00	USD 6,839.65	26	USD 177,830.90
31	121-001586-00	Sidestream CO2 module 1X (115-049134-00) with adult/pediatric accessory kit Sales BOM	USD 3,700.00	USD 1,961.00	8	USD 15,688.00
32	045-000915-00	N-Series N15, N17, Passport 12m rolling stand, includes standard mounting plate (045-000955-00)	USD 480.00	USD 360.00	5	USD 1,800.00
33	045-003426-00	M Series wall mount with bracket. (PP12m and PP17m)	USD 350.00	USD 262.50	21	USD 5,512.50
34	121-001559-00	MPM-2 Masimo SpO2 3/5/6 lead Arrhythmia and ST (M51CE-PA00001) Multiparameter Modules-include SpO2 reusable adult finger sensor and cable, reusable adult NIBP cuff (pn 115-027715-00) and hose (pn 6200-30-09688), ECG 5 lead adult defib proof cable (pn 009-004266-00) and ECG 5 lead snap 24" wire set (pn 009-004782-00), and MR420B adapter cable for YSI probe (pn 040-001235-00). All other accessories must be ordered separately.	USD 6,500.00	USD 3,445.00	26	USD 89,570.00
35	121-001569-00	N1 Monitor with Masimo SET® SpO2, ST/ Arrhythmia analysis, 3/5/6-lead ECG, NIBP, two invasives, dual temperature, integrated battery, 2.4/5GHz wireless enabled Multiparameter Modules-include Masimo or Nellcor SpO2 adult reusable sensor, Masimo or Nellcor SpO2 cable, reusable adult NIBP cuff and hose , ECG 5 lead adult defib proof cable and ECG 5 lead snap 24" wire set , and MR420B adapter cable for YSI probe . All other accessories must be ordered separately.	USD 11,295.00	USD 5,986.35	4	USD 23,945.40
36	115-054851-00	Transport Modular rack/handle with 1X module slot and bedrail hook kit	USD 875.00	USD 656.25	4	USD 2,625.00
37	121-001635-00	Docking Station with pole mount kit Sales BOM	USD 1,100.00	USD 583.00	4	USD 2,332.00
38	045-003428-00	Rolling stand with Quick Release mount. (PP8, PP12, ePM, N1 and T1)	USD 490.00	USD 367.50	4	USD 1,470.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
39	121-001692-00	Accutorr 7 Vitals sign Monitor - Includes Touchscreen display, Non-Invasive Blood Pressure, Masimo Pulse Oximetry, Exergen Temporal Thermometry, MEWS, Hardwire and 5GHz Wireless communication, eGateway and BeneVision Central Station connectivity, Recorder and Accessories.	USD 5,355.00	USD 2,838.15	3	USD 8,514.45
40	115-018012-00	Lithium ion battery	USD 255.00	USD 191.25	3	USD 573.75
41	115-040814-00	Accutorr 7 Combo Ops Manual CD	Included	Included	3	USD 0.00
42	046-005844-00	Accutorr 7 Quick Ref. Guide	USD 5.00	USD 3.75	1	USD 3.75
43	045-002960-00	Rolling stand with quick release mount, cable management, one storage basket	USD 445.00	USD 333.75	3	USD 1,001.25
44	045-002936-00	Second Storage bin with no handle for Accutorr Rolling Stand	USD 55.00	USD 41.25	3	USD 123.75
45	045-002935-00	Mount for sanitizing wipes for Accutorr Rolling Stand	USD 35.00	USD 17.85	3	USD 53.55
46	115-031807-00	Reusable Bladderless NIBP Cuff Kit: Includes one Child, Small Adult, Adult, Large Adult, and Thigh cuff Compatible with Accutorr V, DPM 3, DPM 4, DPM 5, DPM 6, DPM 7, Duo, Trio, Passport 2, Passport V, Spectrum, Spectrum OR, V12, V21, Accutorr 3, Accutorr 7, Passport 8, Passport 12, T1, Passport 12m, Passport 17m	USD 162.00	USD 121.50	3	USD 364.50
47	803-040046-00	WiFi Installation per 100 SQFT includes material, installation and verification	USD 225.00	USD 143.10	10	USD 1,431.00
E.D. TOTAL:						USD 411,545.68

Infrastructure

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
48	NTI	NTI	USD 0.00	USD -2,944.11	1	USD -2,944.11
49	115-051209-00	BeneVision DMS host package (2U Rack)	USD 6,000.00	USD 3,180.00	1	USD 3,180.00
50	121-001372-PAN	BeneVision DMS Server Software License Key Credit.	USD 0.00	USD -1,900.00	1	USD -1,900.00
51	121-001373-PAN	Panorama to BeneVision Central Station Bed License Credit	USD 0.00	USD -80.00	26	USD -2,080.00
52	121-001373-00	BeneVision CS Bed License (FD, Bed, Adv) - Per Channel	USD 400.00	USD 212.00	32	USD 6,784.00
53	121-001372-00	BeneVision CS Server License	USD 9,700.00	USD 5,141.00	1	USD 5,141.00
54	5000-00-0000	Hourly Travel and Labor	USD 260.00	USD 260.00	8	USD 2,080.00
55	803-040067-00	Project Management Service Tier 1 provides project management for low complexity projects	USD 1,000.00	USD 1,000.00	12	USD 12,000.00
56	803-040048-00	BeneVision DMS System Design & Implementation per 2 Servers (2U)	USD 14,000.00	USD 12,600.00	1	USD 12,600.00
57	045-003660-03	BeneVision DMS 04.08 Software Media Kit	USD 0.01	USD 0.01	1	USD 0.01
58	803-070492-00	Hospital Network Integration Services includes design and implementation required for interoperability solutions	USD 4,532.00	USD 4,532.00	1	USD 4,532.00
59	115-051209-00	BeneVision DMS host package (2U Rack)	USD 6,000.00	USD 3,180.00	1	USD 3,180.00

Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
60	121-001372-PAN	BeneVision DMS Server Software License Key Credit.	USD 0.00	USD -1,900.00	1	USD -1,900.00
61	121-001373-PAN	Panorama to BeneVision Central Station Bed License Credit	USD 0.00	USD -80.00	26	USD -2,080.00
62	121-001373-00	BeneVision CS Bed License (FD, Bed, Adv) - Per Channel	USD 400.00	USD 212.00	32	USD 6,784.00
63	121-001372-00	BeneVision CS Server License	USD 9,700.00	USD 5,141.00	1	USD 5,141.00
64	045-003660-02	BeneVision DMS R4 Software Media Kit, Version: 04.04	USD 0.01	USD 0.01	1	USD 0.01
65	023-001412-00	Network Time Server	USD 2,393.60	USD 1,483.50	1	USD 1,483.50
66	5000-00-0000	Hourly Travel and Labor	USD 260.00	USD 260.00	8	USD 2,080.00
Infrastructure TOTAL:						USD 54,081.41

IT						
Line #	Part Number	Description	List Price	Net Price	QTY	Total Net
67	NTI	NTI	USD 0.00	USD -1,517.09	1	USD -1,517.09
68	121-001784-00	eGateway 7.4, without Host, software upgrade	USD 13,000.00	USD 13,000.00	1	USD 13,000.00
69	803-070960-00	Charge for installation, setup and configuration of VM eGateway	USD 1,375.00	USD 1,375.00	1	USD 1,375.00
70	5000-HS-MPIN-01	HL7 Mapping for ADT messaging option	USD 8,090.25	USD 8,090.25	1	USD 8,090.25
71	5000-HS-MPIN-02	HL7 Mapping for Results messaging option	USD 12,437.25	USD 12,437.25	1	USD 12,437.25
72	803-020132-00	ADT Mapping Upgrade.	USD 5,663.75	USD 5,663.75	1	USD 5,663.75
IT TOTAL:						USD 39,049.16

To:
SAN GORGONIO MEMORIAL
HOSPITAL
600 NORTH HIGHLAND
SPRINGS AVENUE
BANNING, CA 92220-3090

Sales Representative: Jennifer Dittebrandt
Quote Number: Q-69918

Proposal Date: Jul 21, 2021

Phone: +1 7022666522
E-mail: j.ditte@mindray.com

Affiliation: PRE3

Affiliation Notes: Premier – Patient Monitoring Contract # PP-MM-620 (New #PP-NS-1478) – Tier 3 – (PRE3): Standard One Year-On Site Warranty plus an extended one year warranty for a total of two years for parts & labor on Patient Monitors, Gas Module, Central Stations and transmitters. Standard Three Year Mail-In Warranty on Accutorr Monitors. N Series Monitors - Standard 5 year warranty. EPM Monitors – Standard 3 Year Warranty
Premier Anesthesia Contract #PP-MM-729 Anesthesia Machines - Standard three year warranty.
Premier Ultrasound Contract #PP-IM-309: M7, M9, TE5, TE7 & ME8 Ultrasound Machines & Transducers (Excluding 4D & TEE Transducers - Standard one year) have a standard five year warranty. DC8 Expert Ultrasound Machine & Transducers - Standard five year warranty. Resona7 Ultrasound Machine & Transducers - Standard 5 Year Warranty. EXCEPTION: DEMO EQUIPMENT (12 MONTHS ONLY)

Payment Terms: NET 45 DAYS

Shipping Terms: F.O.B. SUPPLIERS Dock (Freight & Insurance Prepaid on Contracted Products Only)
"To ensure on-time delivery of your orders, Mindray may drop ship products directly from our overseas factories or distribution warehouses"

Proposal Notes:

Product Notes: Biomedical training credits issued to customers at the time of sale, are for the sole use of employees of the facility purchasing the equipment, and are non transferable.

Central Station - Hospitals, or buying groups, that require special containment procedures while opening plenum spaces including the use of a negative chamber tent system will be billed separately for the containment costs. These cost will include, but not be limited to, rental of a containment system, plus the additional cost incurred by the cable installer and the Mindray Representative who are required to use the system. This will also apply to any containment costs incurred after the installation for Mindray Representatives when performing maintenance on the system.

Trash Removal responsibility

Mindray is not responsible for the disposal of packing material associated with newly installed Mindray products. Mindray will work with the customer to collect and centralize the packing material for ease of disposal by the customers' personnel. The customer will be responsible for sorting and disposal of packing material.

De-Installation of existing cabling

Mindray is not responsible for the de-installation of existing cabling associated with an existing patient monitoring system. Mindray will provide this service on a time and material basis in the event that the customer would like to have this work done by Mindray at the time of the installation. Customer will be responsible for pulling of cable and certification, if these items are not charged on the body of this quote.

Fiber Optics Requirements

In the event that fiber optics network runs are necessary due to the location of the central rack, then it will be the customer's responsibility to add the necessary fiber optic run(s). Mindray

Technology service will provide this service on a T+M basis in the event that the customer would like to have this work done by Mindray.

Pricing for cable pull and certification is based on nonunion labor. If Union labor is required customer will be invoiced for any additional cost. Pricing for cablepull includes installation of cables above ceilings or any horizontal/vertical pathways and shall be supported per BISC1 standards utilizing communications rated J-hooks. Pricing does not include major structural changes to go between walls or floors, e.g., penetration of interior or exterior cement walls or the installation of conduit/Raceway.

Core Drilling requirements

In the event that core drilling (i.e drilling between floors to accommodate network runs) is required to complete an installation, the customer will be responsible for customary costs associated with this work. Mindray Technology Services will provide this service on a T+M basis if requested by the customer.

(Customary charges are approximately \$450 each)

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

Product Notes:

Please complete at time of purchase:

Uncrating Needed: YES / NO

Receiving Dock Hours: _____

Debris Removal: YES / NO

Lift Gate Required: YES / NO

Prior Notification: YES / NO

Inside Delivery Required: YES / NO

Contact Name: _____

Department: _____

Contact Phone #(s) _____

E-mail Address(s) _____

Purchase order acceptance and delivery of Mindray Certified Refurbished products is subject to inventory availability.

This quotation contains no provisions for Biomedical training tuition or credits.

If your terms are Cash-in-advance, please remit check directly to:

Mindray DS USA, Inc. 24312 Network Place, Chicago, IL 60673-1243

Total Price By Department

E.D.

Department Name	List Price	Departmental Discount	Net Price
E.D.	USD 767,999.00	USD -356,453.32	USD 411,545.68
E.D. TOTAL:			USD 411,545.68

Infrastructure

Department Name	List Price	Departmental Discount	Net Price
Infrastructure	USD 94,085.62	USD -40,004.21	USD 54,081.41
Infrastructure TOTAL:			USD 54,081.41

IT

Department Name	List Price	Departmental Discount	Net Price
IT	USD 40,566.25	USD -1,517.09	USD 39,049.16
IT TOTAL:			USD 39,049.16

TOTAL: USD 504,676.25

Quotation

Total List Amount	USD 902,650.87
Total GPO Discount	USD 367,288.88
Total Additional Discount/TradeIn	USD 30,685.74
Total Net Amount	USD 504,676.25

Mindray Capital Leasing Options

Monthly Lease Payment Amount:	36 months USD 0.00 48 months USD 0.00 60 months USD 0.00
Leasing Notes:	This quote is non-binding and is subject to credit approval and acceptance by Mindray Capital. Monthly payments do not include applicable freight and taxes.



Total Net Price For Purchase:

USD 504,676.25

To:
SAN GORGONIO MEMORIAL
HOSPITAL
600 NORTH HIGHLAND
SPRINGS AVENUE
BANNING, CA 92220-3090

Sales Representative: Jennifer Dittebrandt
Quote Number: Q-69918

Proposal Date: Jul 21, 2021

Phone: +1 7022666522
E-mail: j.ditte@mindray.com

Affiliation: PRE3

Title of Buyer	Printed Name of the Buyer

Purchase Order Number	Date	Signature of the Buyer

Ship to Address:

Bill to Address:

We have selected a non-Masimo SpO2 technology and have requested a proposal using an alternate SpO2 technology.

Although we have been educated on the Masmio SpO2 option by Mindray, we have independently chosen the alternate SpO2 option based upon our business needs.

Signature of buyer _____

**Mindray North America now has a \$150 minimum order policy.
Unless otherwise stated, the total net price of this quotation does not include, freight or sales tax.**

Required Agreements and Install Guides

Required Agreements:

Agreement 0002-08-37082 Rev. C: Installing Mindray's Wireless Wi-Fi Infrastructure Specifications and Agreement

Agreement 0002-08-37071 Rev. D: Mindray Shared Infrastructure Agreement, acknowledging all of the Mindray Shared Infrastructure applications to be purchased and installed on a facilities' network. Each application is supported by a corresponding installation guide to provide clarity.

Required Install Guides:

Installation Guide 046-012774-00 Rev. G: Host Platform Requirements and Configuration Guide eGateway Integration Manager